

Making a true difference in the communities in which we live and work.

As we are all living through our new "normal" and have been impacted by the COVID-19 epidemic, at The Bulfinch Group we are reminded of the real impact we have on the financial lives of our clients. Please take a moment to read the following update on our firm and think if you might know someone who might be excited to join us in making a true difference in people's lives.



From Left to Right: Thomas Harmon, CLU®, ChFC®, Senior Vice President, Partner; Seth Medalie, CLU®, ChFC®, President; and Kevin Schneider, CLU®, Executive Vice President, Partner.

Our firm's core values of **Be Professional**, **Give Back**, and **Have Fun** remind us that in good times and in bad we must remain true to who we are as a firm. The financial advice that we give our clients allows them to be in the best possible position no matter the circumstances, and in times of economic crisis we are truly the first responders. The ability to hire great people is important in meeting the growing need for what we do, and we look forward to bringing more Bulfinchers into our firm.



Be Professional

We have a longstanding reputation for exemplary professionalism – and we continue to grow and seek out exceptional candidates. As a friend of the firm, we welcome your personal and professional recommendations for candidates who are interested in exploring what it means to be an Associate at The Bulfinch Group.



Give Back

We wholeheartedly thank all our health care heroes, and to show our appreciation, our charitable foundation approved a grant for the BID-Needham Hospital to provide meals, childcare, transportation and other services to these workers and their families.



Have Fun

As Bulfinchers, even during these challenging times we have come together virtually for a Pub, a firm-wide birthday celebration, and a new "Breakfast at Bulfinch" series to highlight new ideas and inspirations.



Our Financial Representatives have come from all walks of life, ranging from attorneys, CPAs, different sales backgrounds, teachers and recent college graduates. We are looking for people of integrity with an innate curiosity who are interested in training for a career in financial services and want to work for themselves, but not by themselves.

For more information on all available positions, including Client Service Coordinator, Financial Representative and Financial Representative Protégé, please contact **Douglas Reiss, Director of Talent Acquisition** at **(781) 292-3257** (douglasreiss@bulfinchgroup.com). Please do not hesitate to reach out to us with any questions!

160 Gould Street • Suite 310 • Needham, MA 02494 • 781.449.4402 • www.bulfinchgroup.com